

# USF CONNECT

## TAMPA BAY TECHNOLOGY INCUBATOR ADMISSIONS & REVIEW PROCESS

Companies interested in participating in the Tampa Bay Technology Incubator program and those that are already housed in the Incubator are subject to review by the Tampa Bay Technology Incubator Advisory Board.

- TBTI staff conduct phone interview with company management
  - Interview topics may include:
    1. Company's technology
    2. The technology's market
    3. Basis of the company
    4. Stage of development
    5. Current funding
    6. Management's background
    7. Company's expectations
- TBTI Advisory Board will consider:
  - Company's Business model
  - Company's Financial forecast
  - Company's 6-month plan

Companies will be reviewed at least once annually by the Advisory Board. Companies may have the opportunity to present their updated business model to the board during this process. The process includes:

- Company Management: (5-10 minute presentation)
  - Presents business plan and financials
  - Discusses milestones from previous year
  - Sets goals and objectives for the next 6 months
- Advisory Board:(5 minute Q&A)
  - Determines the company's eligibility
  - Comments and concerns regarding management's presentation
  - Assists company in setting 6-month milestones

**TAMPA BAY TECHNOLOGY INCUBATOR**  
**3802 SPECTRUM BOULEVARD, SUITE 100**  
**TAMPA, FLORIDA 33612**  
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- Advisory Board evaluates the company and places the company in one of four classifications:
  1. Accelerated Business in Residence/Graduation – An early stage company that desires to remain within the TBTI with gradually decreasing subsidy as company becomes self-sufficient. These companies will agree to provide mentoring and in-kind services to TBTI.
  2. Good Standing – the company is making satisfactory progress and will be reviewed again in 12 months.
  3. 6-month Review – the company must be reviewed again in 6 months. Continued association with the TBTI is contingent on satisfactory progress against goals set by Advisory Board.
  4. Unsubsidized Occupancy – company is asked to leave the Incubator in a timeframe determined by the Advisory Board (1-6 months) at an unsubsidized rental rate.

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